

SUBJECT: ANZA MAY 2007 E-LETTER – NEWS AND EVENTS UPDATE

NEWS & UPDATES

ANZA FAST TRACK PROGRAM PARTICIPANT SUCCESS -- EXINDA NETWORKS SECURES \$6 MILLION OF VENTURE CAPITAL FUNDING FOR US MARKET DEVELOPMENT. Exinda Networks (www.exinda.com), a Melbourne-based global supplier of intelligent application traffic management systems for enterprise, government and service provider clients, has announced the completion of USD \$6 million in equity funding from OpenView Venture Partners, a venture capital investment firm based in Boston. The funding is earmarked for expanding Exinda's sales and marketing efforts and, in particular, for growing its US operations. Exinda is one of several companies taking part in the inaugural round of the ANZA's Fast Track to the US program. Read more about the deal at http://www.byteandswitch.com/document.asp?doc_id=121816

ANZA GATEWAY PROGRAM PARTICIPANT SUCCESS -- EDITURE MERGES WITH A.U.S.S.I.E., US TEACHER PROFESSIONAL DEVELOPMENT FIRM. Editure (www.editure.com.au), a leading Australian education service provider, based in Melbourne, announced a merger with US-based professional development firm, A.U.S.S.I.E. (Australian and United States Services in Education). Earlier this year, Editure formed a strategic partnership with another US entity, Learning Station. Editure participated in the Gateway to the US showcase program in 2005. Read more at: <http://www.editure.com/home>

ANZA GATEWAY ATTENDEE SUCCESS -- MGM WIRELESS MAKES DEAL WITH US SCHOOLS. MGM Wireless (<http://www.mgmwireless.com/oceania/>), a South Australian anti-truancy SMS service, has signed its first deal to supply three schools in the US with software to curb truancy. MGM's Message You product uses text messaging to send an alert to parents whenever their child is absent from school. MGM Wireless took part in the 2006 ANZA Gateway to the US summit in Silicon Valley. Read more at <http://www.abc.net.au/news/newsitems/200704/s1910345.htm>

IN THE NEWS -- NEW ZEALAND'S LANZATECH SCORES US FUNDING ROUND. Proving that CleanTech has Silicon Valley's attention, Auckland-based LanzaTech NZ Ltd. (<http://www.lanzatech.co.nz/>), announced a first round of funding of USD \$3.5 million, led by Silicon Valley's Khosla Ventures. LanzaTech's promotes a technology that uses bacterial fermentation to convert carbon monoxide into ethanol. Read more at <http://venturebeat.com/2007/04/25/khosla-backs-lanzatech-carbon-monoxide-to-ethanol-company-with-35m/>

QUOTE OF THE MONTH -- "THE WORLD IS NOT FLAT."

"Global innovation does not occur in one place anymore. It occurs through networks. Thomas Friedman said that "the world is flat". The world is not flat, it's a waffle. It's a bunch of peaks of excellence at different places that need to be connected through networks for innovation to grow." -- Dr. Bill Miller, Silicon Valley legend, as told to

Australian Anthill, May 2007. Read more at
http://www.australiananthill.com/main.php?page=ed_hard_way21

ANNOUNCEMENTS & OPPORTUNITIES

ADVERTISEMENT -- 10% discount for ANZA Tech Members! -- txtlgl(TM) combines qualified lawyers from Australia and the USA with an advanced SMS software platform to deliver the best legal advice to clients on their mobile and cell phones. Go to <http://www.jdrlegal.com.au/txtlgl/> ENTER THIS CODE: ANZATXT91 for your 10% discount.

TRAVEL ALERT -- Due to the Asia-Pacific Economic Cooperation (APEC) forum, the consular section at the US Consulate General in Sydney <http://canberra.usembassy.gov/consular/apec.html> will need to substantially reduce routine visa, immigration, passport, and notary services in Sydney from mid-July to mid-September 2007 and in Melbourne <http://canberra.usembassy.gov/consular/apec-melb.html> from August 20 to September 11, 2007, with closure for all routine services anticipated during the end of August and first week of September. It is strongly encouraged that those requiring a visa for travel to the US this year apply as early as possible. Both Sydney and Melbourne have increased the number of visa interview appointments available before the closure, effective immediately.

SPONSOR AIRLINE -- Air New Zealand has deals from the US to Australia and New Zealand. Also, check out flights from Sydney, Melbourne and Auckland to San Francisco at <http://www.airnewzealand.com/default.htm>.

JOB ANNOUNCEMENT -- VICE PRESIDENT, ENGINEERING, Christchurch, NZ -- Eureka, Inc. (www.eureka.com), a pioneer in social search space and creator of SWICKI (search + wiki), seeks a VP of Engineering to lead and manage its web-based technology development, technical infrastructure and operations teams. Based at its R&D facility in Christchurch, NZ the position will be part of the senior management team and will report to the San Francisco-based CEO. Permanent relocation or a long-term contract with regular return to the US or AUS will be considered. Candidates should have 10+ years' development and project management experience and strong familiarity with web technologies. Interested candidates should send resumes to steven.marder@eureka.com

CALENDAR

UPCOMING ANZA EVENTS

MAY 22-24, 2007 -- Silicon Valley, USA. Fast Track Summit for companies in Phase Two and Three of the Fast Track. Three-day event to be held at PlugandPlay TechCenter (http://www.plugandplaytechcenter.com/index.php?option=com_frontpage&Itemid=1) in Sunnyvale, CA. Book airfares from Melbourne to San Francisco (SFO) today with ANZA-sponsor airline, Air New Zealand (<http://www.airnewzealand.com/gateway.jsp>). For more information, contact Viki Forrest at viki@anzatechnet.com

JUNE 4, 2007 -- Gateway to the US 2007 Program Launch. More details on this year's premier ANZA event. Check your e-mail for updates.

JULY 11-13, 2007 -- Melbourne, VIC. Free Briefing Sessions for the Victorian Fast Track Program. Victorian companies should mark their calendars to take part in these events to prepare them for Phase One of the Fast Track program, to be held in Melbourne in August. More information coming soon.

AUGUST 1-AUGUST 7, 2007 -- Melbourne, VIC, PricewaterhouseCoopers, Freshwater Place Level 19, 2 Southbank Boulevard. Phase One of the Victorian Fast Track program. Victorian tech and biotech companies make presentations to ANZA executives and mentors for acceptance into the Fast Track Program. Victorian companies should mark their calendars, more information coming soon.

AUGUST 7, 2007 -- Melbourne, VIC, PricewaterhouseCoopers, Freshwater Place Level 19, 2 Southbank Boulevard. VIP Cocktail Reception for Victorian Fast Track companies.

AUGUST 20-31, 2007 -- Australia/New Zealand. FOCUS Marketing Workshops, prerequisite for Gateway to the US. Cities, dates and times TBA.

OCTOBER 22-24, 2007 -- Silicon Valley, USA. Gateway to the US Summit. Registration and venue information coming soon.

DECEMBER 3-5, 2007 -- Silicon Valley, USA. Fast Track Summit for third round of Victorian Phase Two companies.

OTHER EVENTS

MAY 18 & 19, 2007 -- TiECON 2007. Santa Clara, CA. Entrepreneurs' Bazaar. The new face of entrepreneurship -- this 2-day conference is the only event where leading venture capitalists, lawyers, bankers and others all come together to advise and guide entrepreneurs in a one-on-one setting. TiECON 2007 is your shortest path to VCs. http://www.tiecon.org/TiESVHome/for_bazaar/PageView

MAY 20-24, 2007 -- NANOTECH EXPO. Santa Clara, CA. The Australian Government will be exhibiting at the Nanotech Expo <http://www.nsti.org/Nanotech2007/>. Come meet nanotechnologists from many Australian companies and research institutions, as well as representatives from Invest Australia and the State and Territory Governments. The Australian Government's attendance will provide Australian companies and research institutions with a significant opportunity to meet potential investors and joint venture partners. Contact Suanne Hackett suanne.hackett@investaustralia.gov.au or Sam Waring sam.waring@investaustralia.gov.au for more information.

MAY 30, 2007 -- A TASTE OF NEW ZEALAND. San Francisco, CA. Stimulate your senses with tastes from more than 50 New Zealand wine growers with accompanying hors d'oeuvres. The Taproot Foundation sponsors this annual event at San Francisco's

Museum of Modern Art (MOMA).

<http://www.acteva.com/booking.cfm?bevaid=131092>

JUNE 5-8, 2007 -- AUSTRALIA Financial Services Mission. New York, NY. For further information contact Simon Hill, simon.hill@ustrade.gov.au.

JUNE 25 & 26, 2007 -- ReMIX AUSTRALIA 2007. Melbourne, VIC. Don't miss this two-day event to help you rethink what you can create for the web and how. Choose from over 20 sessions hosted by leading industry heavyweights. \$140 -- numbers strictly limited. <http://www.microsoft.com/australia/remix07/>

SEPTEMBER 22-23, 2007 -- AUSTRALIA BY THE BAY. San Francisco, CA. The Bay Area's first annual festival devoted to unique wine, food, culture, fashion, music, sports and travel destinations of the Australian continent.

<http://www.australiabythebay.com/>

E-LETTERS, NEWSLETTERS AND MORE

Look for our next ANZA newsletter around June 11, our next e-letter in July and feature stories on ANZA members and companies participating in our programs.

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